



## LAUSD Lobbying Disclosure Program: Registration Fees

Every Lobbying Organization is required to pay an annual registration fee of \$200 plus \$100 per Lobbying Representative and \$150 per client on whose behalf the Lobbying Organization is compensated for performing LAUSD lobbying activities. Fees cover registration costs for that calendar year and must be paid again each subsequent year of registration. There is no pro-rating of registration fees. In rare instances, the LAUSD Ethics Office may waive a registration fee if it is demonstrated that that the required fee would cause an extreme financial hardship.

### Annual Registration Fees

| Fee Type                        | Fee Amount |
|---------------------------------|------------|
| Fee per Lobbying Organization   | \$200      |
| Fee per Lobbying Representative | \$100      |
| Fee per Client                  | \$150      |

### Examples for Calculating Registration Fees

- (1) Smith & Associates is paid by two clients – Top Vendors, Inc. and Scholarly Learning Co. – for helping the clients meet and talk with various LAUSD officials. Smith & Associates has five individuals in its Los Angeles office providing lobbying services, but only three will be involved in more than 30 hours of lobbying activities for the calendar quarter.

Smith & Associates must pay the following registration fees:

| Fee Type                           | Fee Amount | Fee Count | Total Amount |
|------------------------------------|------------|-----------|--------------|
| Fee per Lobbying Organization      | \$200      | 1         | \$200        |
| Fee per Lobbying Representative    | \$100      | 3         | \$300        |
| Fee per Client                     | \$150      | 2         | \$300        |
| <b>Total Registration Fees Due</b> |            |           | <b>\$800</b> |

- (2) In addition to hiring Smith & Associates, Top Vendors has employees of its own who are conducting lobbying activities. Top Vendors expects to spend about \$25,000 in employee salaries, publicity materials, and transportation costs to lobby LAUSD. Most of the salary expenditure will come from a one-day (8-hour) marketing event that falls outside of the RFP process involving 50 sales employees who won't reach the 30 hour-threshold of Lobbying Representatives. However, two Top Vendors vice presidents will need to register since each will spend about 80 hours preparing a demonstration for LAUSD.

Top Vendors, Inc. meets the expenditure trigger and must register as a Small Expenditure Lobbying Organization because it plans to spend \$25,000 to perform lobbying activities on its own behalf in order to influence LAUSD officials in their decision-making for our district. Top Vendors, Inc. must pay the following registration fees:

| Fee Type                          | Fee Amount | Fee Count | Total Amount |
|-----------------------------------|------------|-----------|--------------|
| Fee for Lobbying Organization     | \$200      | 1         | \$200        |
| Fee per Lobbying Representative   | \$100      | 2         | \$200        |
| Fee per Client                    | \$150      | 0         | -            |
| <b>Total Registration Fee Due</b> |            |           | <b>\$400</b> |